



Sales Development FY 2003 - Price/Volume/Currency

	Plastic Additives	Coating Effects	Water Paper	Textile Effects	Home and Personal Care	Total
Sales FY 2002	1'813	1'920	1'409	1'544	399	7'085
Sales FY 2003	1'722	1'807	1'349	1'401	367	6'646
Change	-91	-113	-60	-143	-32	-439
Due to						
Currency Effect	-6%	-6%	-6%	-6%	-9%	-6%
Volume-mix	4%	4%	4%	0%	1%	3%
Price Change	-3%	-4%	-2%	-3%	0%	-3%
Acquisitions / divestments	0%	0%	0%	0%	0%	0%