



Sales Development H1 2003 - Price/Volume/Currency

	Plastic Additives	Coating Effects	Water Paper	Textile Effects	Home and Personal Care	Total
Sales H1 2002	939	1'002	724	816	201	3'682
Sales H1 2003	879	911	677	729	183	3'379
Change	-60	-91	-47	-87	-18	-303
Due to						
Currency Effect	-10%	-9%	-10%	-10%	-15%	-10%
Volume-mix	6%	4%	6%	3%	1%	5%
Price Change	-3%	-4%	-2%	-4%	5%	-3%
Acquisitions / divestments	1%	0%	0%	0%	0%	0%