



Sales Development 3 months 2003 - Price/Volume/Currency

	Plastic Additives	Coating Effects	Water Paper	Textile Effects	Home and Personal Care	Total
Sales Q1 2002	460	482	371	393	100	1'806
Sales Q1 2003	436	464	331	355	92	1'678
Change	-24	-18	-40	-38	-8	-128
Due to						
Currency Effect	-12%	-11%	-12%	-12%	-17%	-12%
Volume-mix	10%	11%	4%	7%	5%	8%
Price Change	-4%	-4%	-3%	-5%	4%	-3%
Acquisitions / divestments	1%	0%	0%	0%	0%	0%