



## Sales Development H1 2004 - Price/Volume/Currency

	Plastic Additives	Coating Effects	Water Paper	Textile Effects	Home and Personal Care	Total
<b>Sales H1 2003</b>	<b>879</b>	<b>911</b>	<b>677</b>	<b>729</b>	<b>183</b>	<b>3'379</b>
<b>Sales H1 2004</b>	<b>904</b>	<b>950</b>	<b>690</b>	<b>691</b>	<b>170</b>	<b>3'405</b>
<b>Change</b>	<b>3%</b>	<b>4%</b>	<b>2%</b>	<b>-5%</b>	<b>-7%</b>	<b>1%</b>
<b>Due to</b>						
Currency Effect	0%	0%	1%	-1%	-2%	0%
Volume-mix	5%	7%	5%	-1%	3%	4%
Price Change	-2%	-3%	-4%	-3%	-8%	-3%
Acquisitions / divestments	0%	0%	0%	0%	0%	0%