



Sales Development Q1 2004 - Price/Volume/Currency

	Plastic Additives	Coating Effects	Water Paper	Textile Effects	Home and Personal Care	Total
Sales Q1 2003	436	464	331	355	92	1'678
Sales Q1 2004	445	466	339	333	88	1'671
Change	2%	0%	2%	-6%	-4%	0%
Due to						
Currency Effect	0%	0%	1%	0%	-1%	1%
Volume-mix	4%	4%	5%	-3%	4%	3%
Price Change	-2%	-4%	-4%	-3%	-8%	-4%
Acquisitions / divestments	0%	0%	0%	0%	0%	0%